



Chamber Channel

Serving the Chamber members of Somersworth, Rollinsford, and the Berwicks of Maine **November 2015**

58 High Street, PO Box 615, Somersworth, NH 03878 • 603-692-7175 • Fax 603-692-4501 • email: info@somersworthchamber.com • www.somersworthchamber.com

Small Business Owners Have More Choices in Providing Affordable Insurance to Employees in 2016

New Hampshire's many small business owners have more choices than ever in providing their employees affordable and comprehensive health coverage. The Small Business Health Options Program, also known as SHOP, is offering 30 plans in NH during the 2016 open enrollment period, which launched on Nov. 1. Compared to the 18 offered in 2015, this is a significant increase in the options available to employers with 50 or fewer employees. There are also seven stand-alone dental plans from which to choose.

The plans available on SHOP are being offered by four health insurance providers: Anthem Blue Cross Blue Shield of NH; Harvard Pilgrim Health Care of New England; Community Health Options (MCHO); and Minuteman Health. These plans include coverage of procedures and services at medical offices and hospitals around the state. All of the state's 26 hospitals are included within at least two of these insurer networks and most are included in at least three.

Additional dental insurance options are also new this year on the SHOP. Employers can choose a medical plan that includes dental benefits or can choose from one of seven stand-alone dental plans on offer. Anthem, Delta Dental, Guardian Life Insurance Company, and Dentegra Insurance Company are all offering stand-alone plans.

Small business owners who have questions can find information on the "Small Business" section of coveringnewhampshire.org. Employers with fewer than 25 employees may qualify for a Small Business Health Care Tax Credit worth up to 50 percent of their premium costs.

There are many insurance agents and brokers available to help with the enrollment process in NH. To find an agent or broker in your area familiar with SHOP plans, go to <http://coveringnewhampshire.org/agentsearch>. Additional enrollment information is also available on CoveringNewHampshire.org, including tools employers can use when talking to employees about their insurance options.

Small business owners can also get help enrolling in a plan by calling the SHOP Small Employer Call Center at 1-800-706-7893 (TTY: 711) Monday through Friday, 9 a.m. to 7 p.m. Agents and brokers working with small business owners may also use this number.

Chamber Welcomes Hannafords Supermarket



From l-r: Chamber Board member Roland Lapointe of D.F. Richard Energy; Marc Messier; Hannaford VP of Merchandising; Dick Morin, Hannaford Director of Operation; Heather Paquette, Hannaford VP of Retail Operation; Board member Joy Dunphy of Dover Days Inn; Gary Nadeau, Store Manager; Margo Peffer, Hannaford Director of Human Resources; Mike Emery, Director of Center Store; Chamber Board members Kathy Guptill of Hampshire Pewter; Louise Flood of Tri-City Christian Academy, and Jennifer Soldati, Chamber Executive Director.

The Greater Somersworth Chamber of Commerce recently held a Ribbon Cutting ceremony to welcome North Berwick's Hannaford Supermarket as a new Chamber member and to help celebrate its Grand Opening in North Berwick. The 20,000-foot store is conveniently located at 23 Somersworth Road, near the intersection of Route 9 and Route 4 and will employ as many as 75 associates, including many local residents. The store is open seven days a week from 7:00 a.m. to 9:00 p.m.

The North Berwick store offers a wide assortment of fresh produce; a walk-in beer cooler; gluten free, natural and organic items and thousands of other fresh, frozen and packaged grocery items that customers need most.. To contact the store, call 207-676-2177.

WELCOME NEW MEMBERS!

Convenient MD

14 Webb Place
Dover, NH 03878
603-742-7900

www.convenientmd.com

Full service urgent care center.

ConvenientMD
Quality Care. Fast & Easy. **URGENT CARE**



P & T North End Station Ristorante

2 Main Street, Somersworth, NH 03878
603-841-7172

www.ptnorthendstation.com

Authentic Italian, American Cuisine Bar & Grille.

Skyhaven Surgery Center

13 Healthcare Drive
Rochester, NH 03867
www.skyhavensurgery.com

Outpatient surgery center.

Skyhaven
SURGERY CENTER

SAVE THE DATE!

Business After Hours

5:00 - 7:00 p.m.

Thursday, December 3rd

LPL Financial - Tom Bascom

44 Market Street, Somersworth

register: www.somersworthchamber.com

Profile Bank Welcomes Kelly Goodwin as a Market Manager



Ken Wilman, President of Profile Bank, is pleased to announce that Kelly Goodwin has joined the Bank as a Market Manager covering the Rochester and Somersworth Branches. "Kelly will be working closely with our branch teams as well as expanding our business development efforts in Rochester and Somersworth." states Wilman. "He brings over twenty eight years of experience in the financial industry. His experience and knowledge will support

Profile Bank's mission to serve the needs of its customers."

Goodwin holds a Bachelor of Science in Business Administration and Management from the University of Southern Maine and has held several key positions in other financial institutions. Goodwin has been a member of the Portsmouth Chamber of Commerce and has volunteered for the Eliot Community Services and United Way. Goodwin can be reached at Kelly.Goodwin@ProfileBank.com or by calling (603) 332-2610 x100

Profile Bank, established in 1907, is a locally owned and managed true community bank. With branches in Rochester, Sanbornville, Alton and Somersworth, Profile Bank will continue to support and invest in their communities well into the future. For more information on Profile Bank or their products and services, visit their website at www.ProfileBank.com or call (603) 332-2610.

Homemakers Health Services Announces New Community Relations Staff



L to R: Kelly Dowd and Nicole Finitis join the Homemakers Health Services

The Homemaker's Health Services is pleased to announce that Kelly Dowd has been named as the Director of Community Relations and Nicole Finitis will be the new Community Relations Specialist.

Dowd brings to The Homemakers Health Services years of experience in the home health care sector, most recently serving as Director of Home Care for Living Innovations, and prior to that she was Director of Marketing and Admissions for Langdon Place of Dover.

Finitis comes from the New Hampshire Senior Companion Program under Community Action Program Belknap-Merrimack Counties. Prior to that she was the Senior Program Coordinator for Wentworth Connections as the Activities Coordinator for the adult day program and also coordinated fundraising and grant support for the agency.

"A true win for the Homemakers Health Services to bring Kelly and Nicole on our team!" says Chief Executive Officer, Heidi Morrison. "Their combined experience of home and community based care, fundraising, and marketing will enhance our organization and drive us to new ways of supporting our community."

The Homemakers Health Services is an independent, local health care agency which provides home health, home support and adult day care. Services include visiting nurses, physical, occupational and speech therapies, behavioral health, medical social work, home health aides, personal care service providers, homemakers, in-home care providers, and adult day care as well as community wellness programs. For more information, call (603) 335-1770, visit www.TheHomemakers.org or email info@thehomemakers.org.

Oxford Networks and BayRing Communications Complete Merger

Oxford Networks and BayRing Communications have received state and federal approval to merge, creating the largest competitive telecommunications provider headquartered in Northern New England.

The companies jointly announced plans to merge back in June, but were required to gain approval from state and federal regulators. The Maine Public Utilities Commission approved the merger in late August. Since Oxford Networks and BayRing are telecom companies, the proposed merger also had to be approved by the Federal Communications Commission.

The merger provides a sound strategic fit for both organizations, as Oxford has a solid footprint in Maine, while BayRing has a strong market presence in Southern Maine, New Hampshire and Massachusetts.

The combination of Oxford Networks and BayRing enables both companies to leverage their strengths, including expanding their fiber optic network footprint, increasing the number of data centers it operates, and offering a robust platform of products to enhance services to their existing client base and continue growth throughout New England and beyond.

The merger effectively doubles the new organization's revenue streams. It also creates one of Northern New England's industry leaders in business Voice over IP and hosted Private Branch Exchange (PBX), telephone systems commonly used in many businesses. For the time being, both entities will keep their respective names since they have recognition and brand equity in their markets, and major operations will continue in Portsmouth and Lewiston offices.

Lisa Rodman Joins Holy Rosary Credit Union



Holy Rosary Credit Union (HRCU) is pleased to announce the hiring of Lisa Rodman as Vice President of Lending for the organization.

Bringing over 25 years of experience in banking and lending to HRCU, Rodman's career has included working for credit unions and banks located in Missouri, Virginia, North Carolina, and even a two year stint in Spain. Rodman is a graduate of the University of Missouri, holding a degree in business administration with a focus in finance.

"Regardless of where I am, I have always been drawn back to the credit union philosophy of working for the members," said Rodman. "It creates a personal connection with members that you don't often see in financial institutions."

"We are very excited to have Lisa join our team," said Brian Hughes, President & CEO of HRCU. "Her vast experience and knowledge in lending and finance will be a tremendous asset for our credit union."

Holy Rosary Credit Union is a full service financial institution proudly serving more than 19,000 members in New Hampshire. The Credit Union's main branch is located in Rochester, New Hampshire with other full service branches located in Dover and Farmington, New Hampshire. For more information visit www.HRCU.org.

SAVE THE DATE!

Wednesday, December 9th

8:00 - 9:30 a.m.

Board & Member Annual Meeting Breakfast

Frisbie Memorial Hospital Conference Center

Sponsored by



ConvenientMD
Offering FREE Flu Shots at all locations!

14 Webb Place, Dover (next to Starbucks)

More info: 603-742-7900 or simply walk-in!

Penny Sale - Sunday, November 15th

Sale begins at 11:00 a.m. at Somersworth High School. Proceeds benefit the Festival Association's year round, child-oriented activities: Children's Festival, Kids Konzerts, Breakfast with Frosty, and the Pumpkin Festival. Prizes include flat-screen TV, resort getaway, ski passes, jewelry, gift baskets, gift certs to area businesses, pet items, games, toys, and much more. Hourly raffles. Drawings begin at 4:00 p.m. Food available for purchase. For more info or to be a sponsor, call 603-692-5869.

Thank You, Renewing Members!

Community Partners

Coolidge Law Firm

Dover Motor Mart

Gagnon's Auto Body & Muffler Master

Goodwin Community Health

Governor's Inn

Great Falls School Apartments

Great Falls Veterinary Hospital

Hackworth Fire & Security

Health & Safety Council Strafford County

Holmwood's Furniture & Design Center

Jass Boxing

Kennebunk Savings Bank

Leaven Beer & Bread House

Microtel Inn & Suites

Minuteman Health, Inc.

MJM Associates

Mr. Electric

New Beginnings Thrift Boutique

Now and Then

Orthopedic & Sport Therapy Services

Ron Currier's Hilltop Chevrolet

Rymes Propane & Oil, Inc.

Seacoast Redicare

Sevigney Lyons Insurance

Somersworth Chiropractic P.A.

Spence & Mathews Insurance

The Works Family Health & Fitness

Vacationownership.com

Service Credit Union
Opens Second Somersworth Branch

Service Credit Union is expanding its presence in New Hampshire with its new Somersworth Branch. This new full-service banking institution is located at 50 Waltons Way, inside Walmart, in Somersworth. This location is the 53rd branch worldwide, 35th in New Hampshire and 16th in-store branch.

The branch features an Interactive Teller Machine (ITM) with video tellers and full ATM capabilities. The ITM will be available and open when the Somersworth Walmart is open, which is typically 6 a.m. to midnight, seven days a week.

The Somersworth branch will be a full-service branch offering complete seven-day banking services, consumer loans, and an ITM/ATM. Branch hours will be Monday through Friday 9 a.m. until 7 p.m., Saturday from 10 a.m. until 5 p.m. and Sunday 11 a.m. until 3 p.m.

Service Credit Union is a full service financial institution with more than 210,000 members worldwide, offering a wide range of financial products to its members.

"Favorite Christmas Movie Memories"

Somersworth Christmas Parade & Winter Gala

Saturday, December 5th

2:00 - 5:00 p.m.

2:30 p.m. - Parade Starts

Starts at Somersworth Plaza on Main Street, proceeds to Market Street, left onto High Street, left onto Constitutional Way to Green Street, ends at Langelier Street.

Winter Gala at the Somersworth Plaza

Continuous performances & exhibits include:

- * **Spectacular Ice Sculpture**
- * **Wildlife Encounters**
- * **Frozen's Elsa & Olaf**
- * **Polar Express Storytime**
- * **Sole City Dancers**
- * **Smokey the Bear**
- * **Idlehurst Chorus**
- * **McDonough & Grimes Irish Dancers**

4:30 pm. - Fireworks Display

4:50 p.m. - Lighting of the City Christmas Tree

Located next to the old Police Station on Main Street.

NEW THIS YEAR!

The Fire Department will be walking the parade route collecting any donations for Toys for Tots - New, unwrapped toys, clothes, and gift cards for children ages newborn to 14 years-old.

LAST CHANCE!

Deposit Deadline November 20th

CHINA 2016

Departing Boston March 25, 2015

\$2399.00 - 9 days 7 nights

Includes all airfare, surcharges, and taxes; three meals per day; 4-5 star hotels; tours of Beijing, Shanghai, Great Wall of China, Forbidden City, Tian an Men Square, and more!

Contact the Chamber: 603-692-7175



58 High Street
 PO Box 615
 Somersworth, NH 03878

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2015 Board of Directors

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Profile Bank

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Joy Dunphy
Dover Days Inn

Secretary
Jeni Mosca
SAU #56

Robert "Cider" Berry
Eastern Propane & Oil

Dennis Burke
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Doug Eason
The Works Family Health & Fitness Center

Louise Flood
Tri-City Christian Academy

Kathy Guptill
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Roland Lapointe
D.F. Richard Energy

Tony Lemmo
Sevigney Lyons Insurance

Paul Robidas
American Ambulance

Kathy Sessler
Cornerstone VNA

Christine Soutter
Somersworth Economic Development Manager

STAFF

Jennifer Soldati
Executive Director

Lindsey Gagnon
Office Assistant

Printer
Digital Ink Printing

Calendar

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 Somersworth High School

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 Somersworth Plaza, Main Street

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